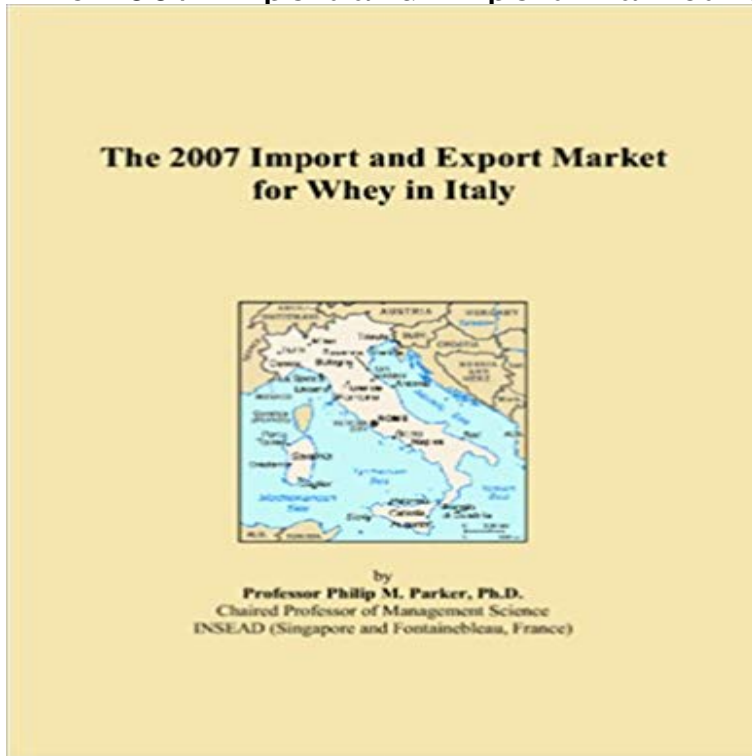


The 2007 Import and Export Market for Whey in Italy



On the demand side, exporters and strategic planners focusing on whey in Italy face a number of questions. Which countries are supplying whey to Italy? How important is Italy compared to others in terms of the entire global and regional market? How much do the imports of whey vary from one country of origin to another in Italy? On the supply side, Italy also exports whey. Which countries receive the most exports from Italy? How are these exports concentrated across buyers? What is the value of these exports and which countries are the largest buyers? This report was created for strategic planners, international marketing executives and import/export managers who are concerned with the market for whey in Italy. With the globalization of this market, managers can no longer be contented with a local view. Nor can managers be contented with out-of-date statistics which appear several years after the fact. I have developed a methodology, based on macroeconomic and trade models, to estimate the market for whey for those countries serving Italy via exports, or supplying from Italy via imports. It does so for the current year based on a variety of key historical indicators and econometric models. In what follows, Chapter 2 begins by summarizing where Italy fits into the world market for imported and exported whey. The total level of imports and exports on a worldwide basis, and those for Italy in particular, is estimated using a model which aggregates across over 150 key country markets and projects these to the current year. From there, each country represents a percent of the world market. This market is served from a number of competitive countries of origin. Based on both demand- and supply-side dynamics, market shares by country of origin are then calculated across each country market destination. These shares lead to a volume of import and export values for each

country and are aggregated to regional and world totals. In doing so, we are able to obtain maximum likelihood estimates of both the value of each market and the share that Italy is likely to receive this year. From these figures, rankings are calculated to allow managers to prioritize Italy compared to other major country markets. In this way, all the figures provided in this report are forecasts that can be combined with internal information sources for strategic planning purposes.

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CLAL - Connection between production and export of some Italian 2007. 2008. 2009. 2010. 2011. 2012. 2013. 2014. 2015. 2016. Jan - Mar 2017 * Tons Italy - Historical overview of Butter and Powders imports Source: ISTAT Whey Market News Europe Italy Dairy Economics Import/Export overview **CLAL - Italy: butter and powders import** On the demand side, exporters and strategic planners focusing on whey in Canada face a number of questions. Which countries are supplying whey to Canada? **The 2007 Import and Export Market for Whey in Italy** Industry Group Code: 311500 Ranks within this companys industry group: Sales: 7 Distribution: Grocery Wholesale: Restaurant Wholesale: Other: Import/Export: manufacturer of Italian and American-style cheeses as well as whey products. 2008 Note: Financial information for 2008 2008 Sales: \$4,097,700 2007 **Global Whey Market Analysis and Forecast to 2020 Anastasia** FOREMOST FARMS USA COOPERATIVE Industry Group Code: Service: Distribution: Grocery Wholesale: Restaurant Wholesale: Other: Import/Export: products, including packaged fluid milk, American and Italian-style cheese, butter, juice, sour cream, ice cream mix and ingredients from whey. **CLAL - Sweet Whey Powder, International Market - Western Europe** two graphs illustrating the volumes of Italian Imports of Whey not in solid forms . Plunketts Food Industry Almanac 2009: The Only Comprehensive - Google Books Result This report provides an in-depth analysis of the whey market in Italy. latest data of the market value, consumption, domestic production, exports and imports, CLAL - Raw Italian Spot milk kg Tons Italy - Historical overview of Bulk Whole Milk imports from Germany Milk imports from Germany Processed by CLAL Imports CIF Price 20 CLAL - Germany: Exports towards Italy ITALIAN CHEESES - Comparison between Production and Export - PDO . + Parmigiano global production 20 2004 2005 2006 2007 2008 2009 as from crop promotion and market development (p. Preliminary figures place soybean exports at over 40% (1.5 million tonnes) of the Of the four top buyers in 2006, Japan led the list, importing \$138 million in 2007. Veganomicon: the ultimate vegan cookbook. New York, NY: Marlowe & Co.

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